

For Immediate Release

Press Release

- **Record turnover of HK\$28.8 billion, a 19% increase from last year**
- **Profit attributable to shareholders surged 16% to HK\$1.403 billion**
- **Final dividend of HK13¢ per share proposed, bringing the full year dividend to HK47¢ per share (Interim dividend 2002: HK9¢ per share) including a special dividend of HK25¢ per share paid in last February for the disposal of the Group's investment in banking business; payout ratio reached 70%**

**China Resources Enterprise Announced Annual Results 2002
Solid Foundation For Tomorrow**

[Hong Kong, 3rd April, 2003] China Resources Enterprise, Limited (SEHK: 0291) (together with its subsidiaries, "The Group") announced its annual results for the year ended 31st December, 2002 today. Consolidated turnover was HK\$28.8 billion, which is a record high and profit attributable to shareholders was HK\$1.403 billion, representing increases of 19% and 16% respectively over the same period of last year. Earnings per share also rose to HK68¢ from HK60¢ last year. The Board of Directors recommended a final dividend of HK13¢ per share, a 30% increase over that of last year. Together with the special dividend of HK25¢ per share paid out in February 2002 and the interim dividend of HK9¢ per share, the full year dividend was HK47¢ per share, implying a payout ratio of 70%.

Despite the absence of significant property and banking contribution last year, the Group accomplished encouraging growth with share of turnover and profit before taxation from the Chinese Mainland rising to 42% and 30% respectively. The Group performed very well in its beverage and petroleum & chemicals distribution businesses, with profits increased by 65% and 25% respectively. The improvement in the Group's beverage business was mainly resulted from higher sales volume, narrowed losses of newly acquired breweries as well as solid organic growth. On the other hand, the Group's petroleum & chemicals distribution business benefited from higher wholesaling margin of petroleum and turnaround of chemicals distribution business. On the retail side, the Group's supermarket division reported turnover growth of 97% with EBITDA margin maintained at last year's level whilst the Hong Kong retail division also reported earnings growth even in a difficult environment. Performance of the Group's food processing and distribution business as well as textile business was also satisfactory.



Commenting on its results, Mr. Ning Gaoning, Chairman of the Group said, "The results were achieved in a challenging year. We have been laying solid foundation for our future, including group restructuring to reduce reliance on property development and focus on distribution businesses and speeding up the pace of our investment in the mainland. Last year, we have formulated strategies for our retail, food, textile and logistics businesses and we have started to further streamline our business portfolio via non-core asset disposal. The initial effort of our restructuring exercise is gradually paid off and we are on schedule to achieve our retail-led distribution plan. It is likely that turnover from the mainland will, for the first time, exceed that from Hong Kong this year."

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About China Resources Enterprise, Limited

China Resources Enterprise, Limited is listed on the Hong Kong Stock Exchange and is also traded on SEAQ International of the London Stock Exchange. It is also one of the constituent stocks of the Hang Seng Index in Hong Kong and Hang Seng London Reference Index. The Group has a well-diversified portfolio of businesses in both Hong Kong and the Chinese Mainland, with principal activities being retail, beverage, food processing and distribution, textile and petroleum distribution.

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Full details of our Annual Results 2002 will be posted on the South China Morning Post, Hong Kong Economic Times as well as Wen Wei Po on 4th April, 2003 and the corporate web site at www.cre.com.hk. Information can also be accessed via www.irasia.com.



財務概要 FINANCIAL HIGHLIGHTS

截至二零零二年十二月三十一日止年度
For the year ended 31st December 2002

		二零零二 港幣千元 2002 HK\$'000	二零零一 港幣千元 2001 HK\$'000
營業額	Turnover	28,822,019	24,196,490
經營溢利	Profit from operations	1,800,373	2,021,801
應佔聯營公司業績	Share of results of associates	449,930	422,559
股東應佔溢利	Profit attributable to shareholders	1,402,945	1,204,807
每股盈利 (港幣) ¹	Earnings per share (HK\$) ¹	\$0.68	\$0.60
每股股息 (港幣)	Dividend per share (HK\$)	\$0.47	\$0.18

		於二零零二年 十二月三十一日 At 31 December 2002 港幣千元 HK\$'000	於二零零一年 十二月三十一日 At 31 December 2001 港幣千元 HK\$'000
股東權益	Shareholders' funds	13,286,733	11,987,385
少數股東權益	Minority interests	3,263,256	2,867,842
綜合借款淨額	Consolidated net borrowings	1,482,909	1,684,944
流動比率	Current ratio	1.29	1.60
每股資產淨值: 賬面值(港幣)	Net assets per share: book value (HK\$)	\$6.39	\$5.95
負債比率 ²	Gearing ²	8.96%	11.34%

附註:

- 每股盈利乃將股東應佔溢利除以年內已發行股份之加權平均數計算。
- 負債比率指借款淨額與股東權益及少數股東權益之比例。

Notes:

- Earnings per share have been calculated by dividing the profit attributable to shareholders by weighted average number of shares in issue during the year.
- Gearing represents the ratio of net borrowings to shareholders' funds and minority interests.



營業額及溢利分析表 ANALYSIS OF TURNOVER AND PROFIT

截至二零零二年十二月三十一日止年度
For the year ended 31st December 2002

		二零零二年 港幣千元 2002 HK\$'000	二零零一年 港幣千元 2001 HK\$'000
各項業務之營業額	Turnover by segment		
石油及化學品經銷	Petroleum and Chemical Distribution	10,500,763	9,889,257
零售	Retail	6,344,205	4,025,816
食品加工及經銷	Food Processing and Distribution	4,803,374	5,749,859
飲品	Beverage	3,738,119	2,412,999
紡織	Textiles	2,521,527	-
物業	Property	540,832	1,478,956
投資及其他業務	Investments and Others	518,442	774,271
小計	Subtotal	28,967,262	24,331,158
對銷業務間之交易	Elimination of Inter-segment Transactions	(145,243)	(134,668)
總額	Total	28,822,019	24,196,490
各項業務之股東應佔溢利	Profit attributable to shareholders by segment		
石油及化學品經銷	Petroleum and Chemical Distribution	284,671	227,942
零售	Retail	24,306	30,920
食品加工及經銷*	Food Processing and Distribution*	336,794	396,767
飲品	Beverage	100,105	60,849
紡織	Textiles	164,311	-
物業	Property	220,760	512,727
投資及其他業務	Investments and Others	407,293	169,471
小計	Subtotal	1,538,240	1,398,676
公司總部利息淨額及費用	Net Corporate Interest and Expenses	(135,295)	(193,869)
總額	Total	1,402,945	1,204,807

*剔除因 2001 年支付港幣 13 億元股息後而導致利息收入減少的影響, 2002 年純利比去年只微跌 3.7%

*Excluding the effect of reduced interest income caused by the dividend payment of HK\$1.3 billion made in 2001, net profit in 2002 only fell slightly by 3.7%