

For Immediate Release

**Press Release** 

CR Snow acquired the first brewery in Fujian Province

[Hong Kong, 8 February 2006] China Resources Snow Breweries Limited (or "CR Snow"), a subsidiary of

China Resources Enterprise, Limited (or the "Company") (HKEx: 0291) and a joint venture with SABMiller

plc, announced that it has acquired a total 85% interest in 泉州清源啤酒有限公司 ("Quanzhou Qingyuan

Brewery Limited" or "Qingyuan Brewery") for an estimated RMB72 million. The residual 15% is owned by

泉州中僑(集團)股份有限公司 ("Q.F.G.C. (Limited)").

The consideration for the acquisition will be based on the appraised net asset value of Qingyuan Brewery

to be determined after due diligence, which is expected to be about RMB85 million. Qingyuan Brewery

had a net debt of RMB42 million as at 30 September 2005. The annual production capacity of the

brewery is 118,000 kilolitres, and could be increased to 280,000 kilolitres after upgrade for an additional

RMB65 million investment. The major product line for Qingyuan Brewery is its "Qingyuan" series of beer,

distributed for sales mainly in the Quanzhou area.

Quanzhou, a major coastal city with a population of over 7 million people, is located at the southeast

coastal area of Fujian Province. Total beer sales of Fujian Province was 1.35 million kilolitres in 2004,

while annual consumption per capita was 39 litres, far exceeding the per capita level of 23 litres on a

nationwide basis. At present, CR Snow does not have any plant in the province.

Mr. Mark Chen, Managing Director of China Resources Enterprise, Limited said, "The acquisition is part

of our national strategy for "SNOW" to expand into southern China prudently. We are already selling

SNOW in Fujian Province and our cost efficiency will be enhanced in future. We will take advantage of

the edges of Quanzhou to consolidate our market position in Fujian Province and would upgrade the

existing facilities in two to three years' time. Coupled with our greenfield plant at Dongguan, which has

commenced trial runs recently, we have built a sound platform for further expansion to neighbouring

areas of southern China."

Mr. André Parker, Managing Director of SABMiller Africa & Asia, said, "Fujian Province is an attractive

region to further build our presence in China and expand our fast growing "SNOW" brand. This

transaction represents a very attractive value of under US\$10 per hectolitre and is evidence of CR

Snow's continued price discipline in pursuing acquisitions in the region."

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China Resources Enterprise, Limited

**About China Resources Snow Breweries Limited** 

China Resources Snow Breweries Limited was established in 1994 and is engaged in the production,

sales and marketing of beer and beverages in China. Its shareholders are China Resources Enterprise,

Limited and SABMiller plc. China Resources Enterprise, Limited has a 51% interest in China Resources

Snow Breweries Limited while SABMiller plc holds a 49% interest. It operates about 40 breweries in the

Chinese Mainland with a total sales volume of about 3.1 million kilolitres in 2004.

**About China Resources Enterprise, Limited** 

China Resources Enterprise, Limited is listed on the Hong Kong Stock Exchange and is also traded on

SEAQ International of the London Stock Exchange. It is also one of the constituent stocks of the Hang

Seng Index in Hong Kong and Hang Seng London Reference Index. The Group focuses on the

consumer businesses in both Hong Kong and the Chinese Mainland, with core activities being retail,

beverage, food processing and distribution, textile and property investment.

**About SABMiller plc** 

SABMiller plc is one of the world's largest brewers with brewing interests or distribution agreements in

over 60 countries across five continents. The group's brands include premium international beers such

as Miller Genuine Draft, Peroni Nastro Azzurro and Pilsner Urquell, as well as an exceptional range of

market leading local brands. Outside the USA, SABMiller plc is also one of the largest bottlers of Coca-

Cola products in the world. In the year ended 31 March 2005, the group reported US\$2,194 million pre-

tax profit and a turnover of US\$14,543 million on a UK GAAP basis. SABMiller plc is listed on the London

and Johannesburg stock exchanges.

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